

<b>WSHFC/IHFA Program Matrix – Home Advantage--Fannie Mae HFA Preferred &amp; Freddie Mac HFA Advantage Conventional Loans</b> <i>Overlays to Investor guidelines are underlined and in italics. Red indicates changes from previous matrix.</i> Further guidance can be found in the Commission's manuals: <a href="https://heretohome.org/loans/first-mortgage-programs/">https://heretohome.org/loans/first-mortgage-programs/</a>					
Owner-Occupied Purchase transactions only					
	Investor	Property Type	FICO	LTV	CLTV
Maximum FICO, LTV/CLTV	Fannie Mae HFA Preferred	1-Unit 2-Unit	<u>Per agency guidelines and AUS loan approval</u>	Up to 97% Up to 95%	Up to 105%
	Fannie Mae Standard Manufactured Home	1-Unit	<u>Per agency guidelines and AUS loan approval</u> <u>Manual underwrite not permitted</u>	Up to 95%	Up to 105%
	Fannie Mae MH Advantage Manufactured Home	1-Unit	<u>Per agency guidelines and AUS loan approval</u> <u>Manual underwrite not permitted</u>	Up to 97%	Up to 105% <a href="#">See Fannie Mae Guide</a>
	Freddie Mac HFA Advantage	1-Unit 2-Unit	<u>Per agency guidelines and AUS loan approval</u> <u>Manual underwrite not permitted</u>	Up to 97% Up to 95%	Up to 105% <a href="#">See Freddie Mac Guide</a>
	Freddie Mac HFA Advantage Manufactured Home	1-Unit	<u>Per agency guidelines and AUS loan approval</u> <u>Manual underwrite Not permitted</u>	Up to 95%	Up to 95% <a href="#">See Freddie Mac Guide</a>
<sup>1</sup> Exclusive of Financed Guaranty Funding Fees					
Eligible Products/Programs	<ul style="list-style-type: none"> <li>Fannie Mae – 30 Year Fixed</li> <li>Freddie Mac –30 Year Fixed</li> </ul>				
Loan Purpose	<ul style="list-style-type: none"> <li>Purchase only, owner occupied-primary residence.</li> </ul>				
Loan Limits/Acquisition Cost	<ul style="list-style-type: none"> <li>Home Advantage:               <ul style="list-style-type: none"> <li>Fannie Mae – Maximum Loan Amount cannot exceed current Fannie Mae Loan Limits.</li> <li>Freddie Mac -Maximum Loan Amount cannot exceed current \$726,200 Freddie Mac loan limits for HFA Advantage.</li> </ul> </li> </ul>				
Income Limits	Up to <b>\$215,000</b>				
Borrower Eligibility	<ul style="list-style-type: none"> <li>A U.S. citizen, or a Non-US Citizen(s) who are lawfully present in the United States. This includes both Permanent Qualified Resident Aliens and Non-Permanent Qualified Aliens. See section 3 of the Home Advantage manual.</li> <li><u>Loans to Limited Liability Corporations (LLC) are not permitted</u></li> <li><u>Loans in a Trust or closing in a trust is not permitted.</u></li> </ul>				
AUS/Underwriting	<ul style="list-style-type: none"> <li>Fannie Mae Desktop Underwriter (DU) with 'Approve/Eligible' recommendation, Freddie Mac Loan Prospect Advisor (LPA) with 'Accept'" recommendation are required. LPA must be used with Freddie Mac loan product.</li> <li>Other customized automated underwriting systems are not permitted</li> </ul>				

	<ul style="list-style-type: none"> <li>• ‘Approve/Eligible or Accept findings for escrow holdback or repair escrow.</li> <li>• For Fannie Mae conventional, mortgages secured by manufactured homes must be underwritten by DU as required by the Selling Guide. Freddie Mac manufactured homes must be underwritten by LP. Manual underwrite for Fannie Mae and Freddie Mac conventional manufactured homes are not permitted</li> <li>• <b>Conventional:</b> Manual Underwriting is permitted for Fannie Mae see section 2 of Home Advantage manual. Follow agency guidelines. Manual underwriting is not permitted for Freddie Mac HFA Advantage.</li> </ul>
DTI	<ul style="list-style-type: none"> <li>• <u>Maximum Debt-to-Income ratio per AUS &amp; underwriter loan approval.</u></li> </ul>
Credit Requirements	<ul style="list-style-type: none"> <li>• Fannie Mae-All borrowers and all co-signers with a credit score must meet the minimum representative credit score, per agency guidelines.</li> <li>• Fannie Mae-A Borrower with no credit score may be eligible, follow agency guidelines.</li> <li>• Use of non-traditional credit is permitted for Fannie Mae, lender to follow appropriate agency guidelines.</li> <li>• Freddie Mac-All borrowers with a credit score must meet the minimum representative credit score, per agency guidelines.</li> <li>• Freddie Mac-Borrowers with no credit score, loan can be submitted to LPA provided LTV is not greater than 95%, with “Accept” findings. At least one borrower must have a credit score and an Indicator Score must be established and must meet the required limits. If none of the borrowers have a usable credit score they are not eligible under the program. Manual underwrite is not permitted for Freddie Mac.</li> </ul>
First Time Homebuyer	<ul style="list-style-type: none"> <li>• <b>Home Advantage</b> – Borrower does not need to be a first-time homebuyer. <i>*Further restrictions apply when using a specialty dpa program.</i></li> </ul>
Employment/Income Verification	<ul style="list-style-type: none"> <li>• <b>Home Advantage:</b> Follow AUS requirements</li> <li>• <b>Specialty DPA Programs:</b> <u>Full written VOE required for all household members. 2 recent paystubs within 45 days.; 3 years of tax returns required for Borrower and Spouse.</u></li> </ul>
Tax Liens	<ul style="list-style-type: none"> <li>• Follow appropriate agency guidelines</li> </ul>
Flipping	<ul style="list-style-type: none"> <li>• Follow appropriate agency guidelines</li> </ul>
Assets	<ul style="list-style-type: none"> <li>• Allowed per appropriate agency guidelines. <i>*Further restrictions apply when using some specialty dpa programs.</i></li> </ul>
Eligible Properties	<ul style="list-style-type: none"> <li>• 1-Unit Single Family Residence including approved condo/townhome/PUD.</li> <li>• 2-unit (duplex) single-family residence, follow agency guidelines.</li> <li>• Manufactured homes permitted for Fannie Mae HFA Preferred and Freddie Mac HFA Advantage Conventional. Follow agency guidelines.</li> </ul>
Ineligible Properties	<ul style="list-style-type: none"> <li>• <u>Cooperatives</u></li> <li>• Mobile Homes (not attached to permanent foundation)</li> <li>• Condotels</li> <li>• Hotel Condominiums</li> <li>• Timeshares</li> <li>• Geodesic Domes</li> <li>• Working Farms and Ranches</li> <li>• Unimproved Land</li> <li>• Community Land Trust (CLT)—Freddie Mac</li> </ul>
Sales Concessions/IPC’s	<ul style="list-style-type: none"> <li>• Permitted in accordance with appropriate agency guidelines.</li> </ul>
Tax Transcripts	<ul style="list-style-type: none"> <li>• Transcripts are required if required per underwriting findings.</li> </ul>
Homebuyer Education	<ul style="list-style-type: none"> <li>• Homebuyer Education is required for all borrowers listed on the Note and Deed of Trust. Refer to Section 6 of the Home Advantage manual for approved homebuyer education</li> </ul>
Underwriting Authority	<ul style="list-style-type: none"> <li>• Delegated Underwriting only</li> </ul>
Buydowns	<ul style="list-style-type: none"> <li>• Buydowns are permitted. <a href="http://www.wshfc.org/sf/downloads.html">http://www.wshfc.org/sf/downloads.html</a></li> </ul>
Co-borrowers/Co-signers	<ul style="list-style-type: none"> <li>• <b>Home Advantage:</b></li> <li>• Non-occupant co-borrowers are permitted for Fannie Mae HFA Preferred, follow agency guidelines.</li> <li>• Non-occupant co-signers are permitted for Fannie Mae HFA Preferred, follow agency guidelines.</li> <li>• Non-occupant co-borrowers and non-occupant co-signers are eligible for Freddie Mac HFA Advantage product.</li> </ul>
Subordinate Financing	<ul style="list-style-type: none"> <li>• Refer to Downpayment Assistance Manual for subordinate financing requirements</li> </ul>
Income Calculation	<ul style="list-style-type: none"> <li>• <b>Home Advantage:</b> Follow income as determined by your underwriter per signed transmittal and DU or LPA findings.</li> <li>• <b>Specialty DPA programs:</b> <ul style="list-style-type: none"> <li>• <u>Future projected household income used for all household members 18 years and older. Further information can be found in the Commission manuals located on our website, <a href="http://heretohome.org">heretohome.org</a></u></li> </ul> </li> </ul>
High Cost Loans	<ul style="list-style-type: none"> <li>• IHFA will not purchase High Cost Loans, as defined by the CFPB</li> </ul>

<b>High Priced Mortgage Loans</b>	<ul style="list-style-type: none"> <li>• Permitted in accordance with Fannie Mae or Freddie Mac guidelines.</li> </ul>
<b>Assignment of Mortgage</b>	<ul style="list-style-type: none"> <li>• All first mortgage loans must be registered with MERS at the time of delivery to IHFA.</li> </ul>
<b>Flood and Hazard Insurance Policies</b>	Please follow guidelines listed in Section 2 of Home Advantage manual.
<b>Seasoning</b>	<ul style="list-style-type: none"> <li>• All loans must be purchased by IHFA within 60 days of the note date.</li> <li>• Extension fees apply as applicable.</li> </ul>
<b>Fees</b>	<ul style="list-style-type: none"> <li>• IHFA will collect the following fees upon loan purchase: <ul style="list-style-type: none"> <li>• Tax Service Fee \$85.00</li> <li>• Flood Certification Transfer Fee \$10.00</li> <li>• Electronic Upload Fee \$40.00;</li> <li>• Program Application Fee for Second Mortgage (as applicable) - \$40.00</li> </ul> </li> </ul>
<b>Escrow Repairs</b>	<p>Escrow repairs are permitted in accordance with all WSHFC loan program guidelines.</p> <ul style="list-style-type: none"> <li>• Escrow is permitted for outstanding minor repairs for incomplete construction or for alterations and repairs that cannot be completed prior to loan closing provided the subject property is habitable and safe for occupancy at the time of closing.</li> <li>• Follow investor guidelines regarding reason, type of improvements, time to complete, quality, disbursements, and post-closing documentation.</li> <li>• Loans with outstanding escrow repairs must not impact IHFA's ability to deliver/sell the loan to Fannie Mae.</li> <li>• The correspondent lender or designated escrow company will be responsible for managing and disbursing the escrows.</li> <li>• The correspondent lender shall deliver loans that were originated in accordance with the first mortgage investor guidelines.</li> <li>• Correspondent lender or designated escrow company is to retain the escrow funds until all improvements have been completed. Lender to provide IHFA confirmation of all work completed and that escrow funds have been released.</li> </ul>
*Seller shall deliver loans that were originated in accordance with the Fannie Mae or Freddie Mac and WSHFC Handbooks, unless otherwise noted in this matrix	