JEOPARDY – Homebuyer Edition

Homebuyer's Jeopardy is a great way to review the topics covered in various categories. This is a fun activity that gets the entire class involved in the learning process. It encourages good-natured competition and is an excellent confidence-building tool for the prospective homebuyer. Homebuyer's Jeopardy is most effective when used as a review of the key elements at the end of the training.

Materials Needed

- Jeopardy game board
- 4 Categories (see attached list)
- Five Questions and answers in each category worth $100-$500 (ranging from least difficult to most difficult and priced accordingly)
- Flip Chart
- Markers
- A coin (for the toss)

Set-up

1. Have the participants divide into two teams of equal number and have each team move to opposite sides of the room.

2. Have each team choose a team name.

3. Have each team select a team captain who will get responses from the team, form a consensus, and represent the team when selecting categories, dollar values, and responses.

4. Draw a T-bar on the flip chart with the team names listed at the top.

5. Explain the rules of the game:

6. Team captains are required to respond in the form of a question.

7. The opposing team will hum a short version of the Jeopardy tune while the selecting team discusses what its response will be.

8. Discuss responses quietly (to prevent the opposing team from "stealing a correct answer.

9. If the selecting team responds to an answer incorrectly, the opposing team gets credit for the points by giving a correct response.

10. The instructor will keep track of points and subtotals on the flip chart.

11. The teams will take turns selecting categories, regress of which team gives the correct response to the previous answer.

Activity Begins

1. Have one team call heads or tails, flip the coin, and have the winner select the first category and amount.

2. After a team has selected a category and an amount, read the corresponding answer aloud.

Categories & Questions for Homebuyer's Jeopardy

Finance

$100 Q: What are points?

$200 Q: What are conventional loans?

$300 Q; What is equity?

$400 Q: What is mortgage insurance?

$500 Q: What are mortgage investors? or what are Fannie, Freddie, and Ginnie?

Potpourri

$100 Q: What are four factors that will be considered by the lender when underwriting a mortgage application?

$200 Q; What is term insurance?

$300 Q: What are three types of discrimination in housing?

$400 Q; What are five types of insurance associated with homeownership?

$500 Q; What are three things to do before hiring a contractor?

Real Estate

$100 Q, · What is a buyer's agent or broker?

$200 Q; What is Multiple Listing Service?

$300 Q: What are the three things that can happen after a purchase offer is made?

$400 Q: What are three questions the buyer should ask before making an offer to purchase?

$500 Q,· What is the final walk-through inspection?

Hurdles

$100 Q. What are the major credit reporting agencies?

$200 Q: What are the 3 most common hurdles to homeownership?

$300 Q, · What are 3 common credit record errors?

$400 Q: What are 3 reasons why homeowners need a family budget?

$500 Q: What are compensating factors?

Answers for Homebuyer's Jeopardy

Finance

$100 A: Up-front fees charged by the lender that can "buy down" the rate

$200 A: Loans that are not insured by the federal government

$300 A: The difference between the value of a home and the money owed against it

$400 A: Insurance that protects the lender when the buyer puts down less than 20 percent

$500 A: These organizations buy loans from lenders, which helps them "recycle" money.

Potpourri

$100 A: Credit history, debt load, employment history, and property value

$200 A: No-frills life insurance

$300 A: Blockbusting, steering, and living

$400 A: Flood insurance, title insurance, mortgage insurance, homeowners insurance, life insurance

$500 A: Determine the extent of the job. Ask for references. Obtain bids and estimates.

Real Estate

100 "A: This type of agent offers current market data, helps with financing, represents the buyer at closing, and works exclusively for the buyer.

$200 A: A system composed of information about all homes in the area that are listed for sale through real estate firms •

$300 A: Acceptance, rejection, counteroffer

$400 A: How long has the house been on the market? Has the price already been reduced? Is the seller considering any other offers?

$500 A: The last opportunity before closing the homebuyer may have to make sure that the property is in satisfactory condition and that there are no surprises

Hurdles

$100 A: Trans Union, Equifax, and Experian

$200 A: High debt, poor credit, lack of down payment

$300 A: An account included in a bankruptcy are not identified. Paid off or closed loans are reported as open with balances. Account information is inaccurate or incomplete.

$400 A: Identify wasteful spending. Accomplish savings goals. Plan for new expenses related to owning a home.

$500 A: Information such as explanation letters, long-term employment, income that is likely to increase that helps to strengthen the mortgage application.